

Schroders

Job Specification

Business area:	Sales Intermediary
Location:	Amsterdam
Reporting to:	Head of Benelux
Job title:	Account Manager Benelux Intermediary

Intermediary Sales

Who we're looking for

We are looking for an enthusiastic team player to strengthen the Benelux Distribution, preferably with 1-2 years' experience in financial markets. We are looking for an academic thinker willing to gain in depth knowledge about financial markets, including private markets (e.g. Private Equity). The position is for our Amsterdam office and candidates should be fluent in Dutch, English and preferably French.

About Schroders

We're a global investment manager. We help institutions, intermediaries and individuals around the world invest money to meet their goals, fulfil their ambitions, and prepare for the future.

We have around 5,000 people on six continents. And we've been around for over 200 years, but keep adapting as society and technology changes. What doesn't change is our commitment to helping our clients, and society, prosper.

The team

The Benelux team is a versatile and energetic 10-person team, servicing institutional and intermediary clients across Belgium, Luxembourg and the Netherlands from its offices in Amsterdam and Brussels. The activities of our team are focussed around distribution, supported by an business operational manager based in Amsterdam.

What you'll do

- Relationship management and cross-sell activities with existing clients
- Generate sales leads with private banks, wealth managers and family offices
- Support other intermediary team members with respect to client servicing and sales related activities

The knowledge, experience and qualifications you need

- Commercial mindset
- Academic background

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- Analytical thinker

The knowledge, experience and qualifications that will help

- Financial qualifications
- Data science affinity

What you'll be like

- Motivated to cross-sell and generate new sales leads
- Client focussed, diligent and accurate
- Ambitious

We're looking for the best, whoever they are

Schroders is an equal opportunities employer. You're welcome here whatever your sex, marital status, ethnic origin, sexual orientation, religious belief or age.

Interested?

If you are interested in applying for this position, please send your CV and application letter to Pieter Dalderop Pieter.dalderop@schroders.com and Claudia Dawson Claudia.dawson@schroders.com.